

Join us in shaping the future of biomedicine and make cancer history.

For more than 30 years, we have been developing cutting-edge science and technology to empower biomedical research and personalized medicine. We combine excellence from more than 60 disciplines in natural sciences, engineering, and informatics to make a significant contribution to biomedical sciences. We encourage a creative working environment driven by pioneering spirit – to seek new horizons – boldly envisioning the future and turning it into reality. Today, more than 4,000 experts from over 50 countries contribute to our sustainable success.

Technical Sales Consultant - Copenhagen area

Your role:

- Responsible for our Cell Separation and Sample Preparation portfolios, you will be our key customer facing contact in the thriving hub of innovation which is the Copenhagen area.
- With your scientific expertise and ability to build strong relationships, you will drive face to face calls with existing and new customers in academic and industry settings.
- With your local market insights in and your established connections in the Copenhagen area, you will network to explore new business opportunities to drive sales
- Together with our team of local experts, you will arrange product demonstrations, meetings, events, seminars and exhibitions to ensure high visibility of our unique technologies.

Your profile:

- PhD degree in Cell Biology or a strong background in stem cells, immunology, hematology or related fields
- Valid Swedish / EU work permit & driver's license
- Strong communication, negotiation and presentation skills in both Danish and English
- High level of positive energy and a team player
- Open-minded, curious and love talking to people
- Self-motivated, confident, enthusiastic and result-oriented

What we offer:

- Attractive compensation package including company car
- Flexible and remote work: Homebased office
- Diversity: International teams and cross-border intercultural communication
- Room for creativity: It's the most clever solution that we always strive for
- Health & Sport: We offer a wide range of corporate sports activities and health provision
- Miltenyi University: A clever mind never stops learning, take advantage of our inhouse Training Academy

Your Application:

If you identify with the position described, please send us your complete application documents (cover letter, resume, references) to nordic_hr@miltenyi.com. Please provide your salary expectations as well as your earliest starting date.

Your Contact

Curious about the position, and would like to find out more? Contact Torben Helledie, Technical Sales Consultant, Miltenyi Biotec Norden, Ph. +45 24412281.